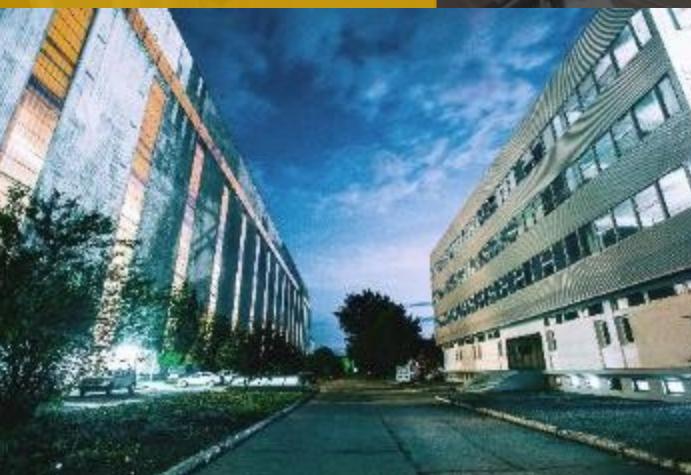


# Tosto Group PRESENTATION

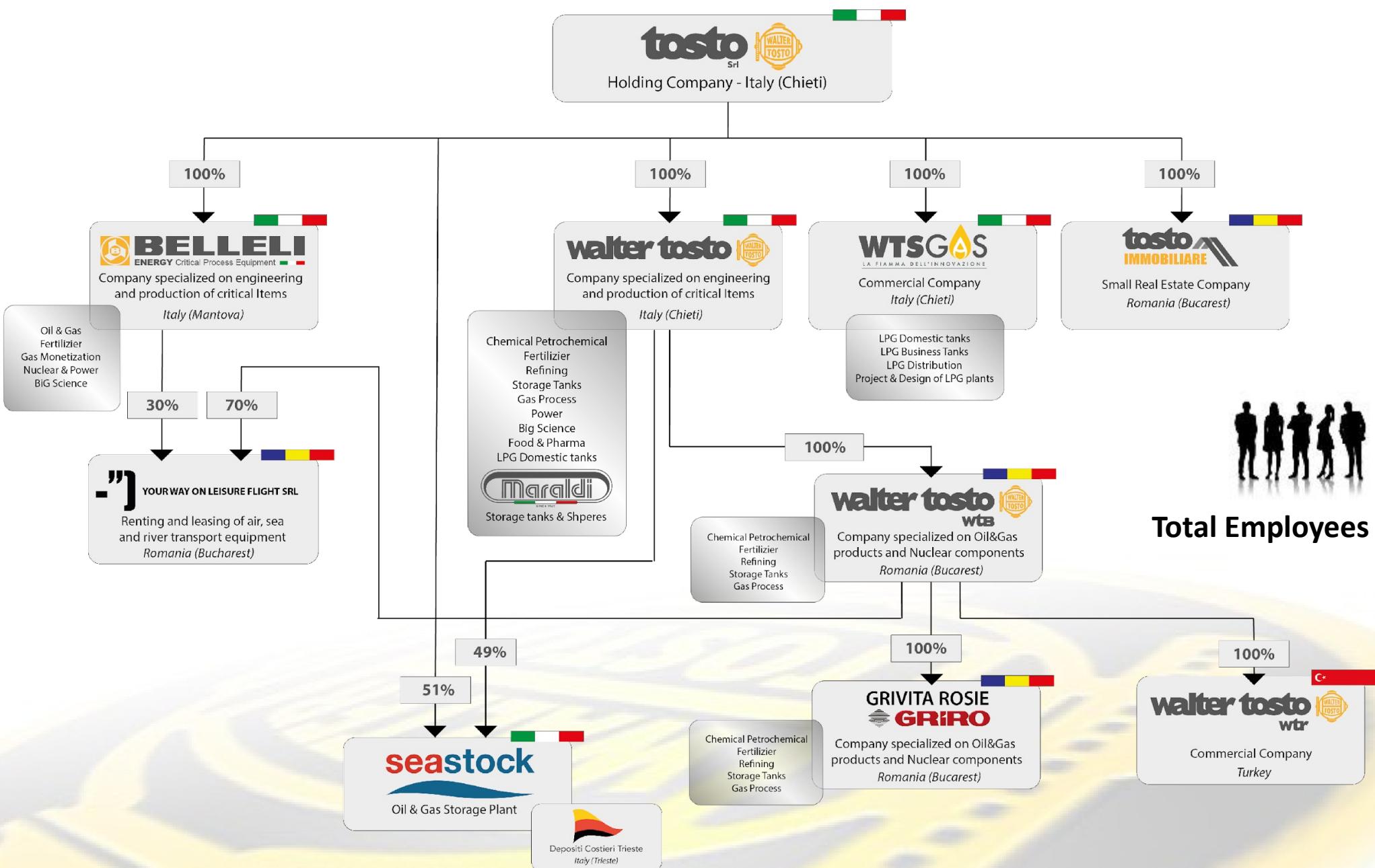
# 2024





The Group

# Tosto Group



# Tosto Group



780.000 sqm Workshops



Over 220 ml € Turnover



1.300 Employees

## Sea/River Front Workshops



## Wide Machine Park



## 70+ Years Experience



## Facts and Figures



Employees:  
1.300



Turnover: over  
220.000.000 €



Assets:  
400.000.000 €



Investments:  
75.000.000 € in 5 years



Equity and Reserves:  
150.000.000 €



Order Portfolio at September 2023:  
700.000.000 €

# Company Markets



## Refining

Crude Oil Distillation unit  
Vacuum distillation unit  
Naphtha hydrotreater unit  
Catalytic reforming unit  
Alkylation unit  
Isomerization unit  
Distillate hydrotreater unit  
Amine gas treater, Claus unit, and tail gas treatment  
Fluid catalytic cracking (FCC) unit  
Hydrocracker unit  
Visbreaker unit  
Delayed coking



## Chemical & Petrochemical

Ethane cracking: PE/HDPE/LDPE/PP  
EB/SM Styrene  
Ethylene Oxide (EO)  
Ethylene Glycol (EG)  
PVC  
Propylene Oxide (PO) and  
Tertiary Butyl Alcohol (TBA)  
Ammonia  
Methanol  
Urea



## Gas Process

Natural GAS Processing (NGL)  
Liquefied Natural GAS (LNG)  
Gasification Plant  
LPG Storage  
GAS to Liquid (GTL)  
Coal Gasification



## Power and Big Science

Conventional  
Nuclear  
Renewable

# Licensors



Refining



TECHNIP  
ENERGIES



LUMMUS  
TECHNOLOGY

**TOPSOE**

**ExxonMobil**



IP Group Technologies

**uop**

A Honeywell Company



Shell Global Solutions

wood.



Chemical & Petrochemical



**TEN** TECHNIP  
ENERGIES



CASALE

JM Johnson Matthey

Inspiring science, enhancing life



**TOPSOE**

**ShinEtsu**

**Linde**

**BOREALIS**

**INEOS**  
THE WORD FOR CHEMICALS



**BASF**  
We create chemistry



**LUMMUS**  
TECHNOLOGY



Gas Process



IP Group Technologies

**sasol**



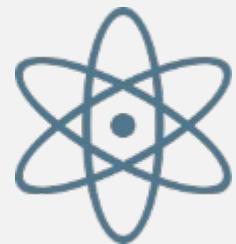
**AIR  
PRODUCTS**

**ConocoPhillips**



**BLUEWATER**  
PETROLEUM CORP.

**SBM**  
OFFSHORE



Power

**A**  
**AREVA**

**Enel**

**ANSALDO  
ENERGIA**







**EDF**



**HITACHI  
SIEMENS**

# Products



## HYDROCRACKING/ HYDROTREATING REACTORS

**UNITS:** Over 250 units built since 1988  
Over 100 Units in modified Cr-Mo-V

**WEIGHT:** From 200 tons to 2000 tons

**MAXIMUM DIMENSIONS:** Shell Thick 350 mm  
Dia: Up to 6 m<sup>2</sup>

**MATERIALS:** 2.25 Cr 1 Mo Standard  
2.25 Cr 1 Mo Enhanced  
225 Cr 1 Mo 0.25V Modified  
12 Cr Mo 9 10

**DESIGN CODES:** ASME, AD-Merkblätter,  
BS55500, Stoomwezen,  
Finnish Code, EN 1445

**PROCESS LICENSORS:** UOP, CLG, ExxonMobil,  
AirLiquide/Lurgi, Axens,  
KBR, Haldor Topsoe,  
Shell Global Solutions



## HIGH PRESSURE VESSELS & COLUMNS

**UNITS:** Over 750 units built since 1966

**WEIGHT:** From 10 tons to 1400 tons

**DESIGN CODES:** ASME, AD-Merkblätter,  
BS55500, Stoomwezen,  
Finnish Code, EN 1445

**MATERIALS:** Carbon Steel  
1.25 Cr 0.5 Mo  
2.25 Cr 1 Mo Standard  
2.25 Cr 1 Mo Enhanced

**PROCESS LICENSORS:** ExxonMobil, CLG, BP,  
Shell Global Solutions,  
ConocoPhilips, UOP,  
Axens, Haldor Topsoe,  
Foster Wheeler, Technip,  
Saipem, KBR, Linde,  
Casale, Toyo, CB&I, Air  
Liquide, ThyssenKrupp/  
Unde, Davy Process.



# Products



## BREECH LOCK HIGH PRESSURE HEAT EXCHANGER

**DESIGN:** Breech Lock (proprietary design)  
Bolted in, Combined  
Breech Lock-Bolted In

**UNIT:** Over 220 units built  
since 1980

**WEIGHT:** From 20 tons to  
200 tons

**MATERIALS:** 1.25 Cr 0.5 Mo  
2.25 Cr 1 Mo Standard  
2.25 Cr 1 Mo Enhanced  
2.25 Cr 1 Mo 0.25V  
Modified (+ 60 units)  
12 Cr Mo 9 10

**MAXI-  
MUM  
DIMEN-  
SIONS:** Tube length:  
>10.000 mm.  
Shell Diameter:  
up to 1.700mm

**PROCESS  
LICEN-  
SORS:** Chevron, UOP, CLG,  
Exxon, Axens, KBR, Shell



## SHELL & TUBE HEAT EXCHANGER

**DESIGN:** Up to Three-Stacked  
Exchanger

**WEIGHT:** From 30 tons to  
800 tons

**MATERIALS:** 1.25 Cr 0.5 Mo  
2.25 Cr 1 Mo Standard  
2.25 Cr 1 Mo Enhanced  
2.25 Cr 1 Mo 0.25V Modified  
12 Cr Mo 9 10

**PROCESS  
LICEN-  
SORS:** Chevron, UOP, CLG,  
Exxon, Axens, KBR, Shell

**UNITS:** Over 950 units built  
since 1980  
> 60 units modified  
Cr-Mo-V



# Products



## TUBULAR REACTORS

**UNITS:** Over 30 units built since 1989

**MATERIALS:** Carbon Steel, Micro-Alloyed (high strength) steel, Low Alloy steel, 300 Series and Duplex Stainless steel

**MAXIMUM Reactor Length:** 30.000 mm  
**DIMEN- SIONS:** Shell Diameter: 7.200 mm  
N. Of Tubes: 29.400

**WEIGHT:** From 900 tons to 1160 tons

**PROCESS LICEN- SORS:** Shell, KBR, BASF, Scientific Design, Lurgi, Toyo



## METHANOL REACTORS

**DESIGN:** Methanol Process

**PROCESS LICEN- SORS:** Haldor Topsoe, Air Liquide/Lurgi, Toyo, Davy Process Technology.

**MAXI- MUM DIMEN- SIONS:** Max Tube Length: 10.500 mm  
Shell Diameter: 5.470 mm  
N. Of Tubes: 6.400

**UNITS:** 30 Large Units built since 1989, including N.2 Water Cooled N.1 Gas Cooled

**MATERIALS:** Carbon Steel, Low Alloy Steels, 300 series and Duplex Stainless Steel

**WEIGHT:** From 100 tons to 475 tons



# Products



## UREA EQUIPMENT

**DESIGN:** Urea Stripper, Carbamate Condensers, Scrubbers, Urea Reactors

**UNITS:** > 50 units built since 1980

**WEIGHT:** From 25 tons to 500 tons

**MATERIALS:** High Strength Carbon Steel, 316 L Urea Grade Stainless Steel, 25-22-2 High Alloy Steels, Safirex, Duplex Steel

**PROCESS LICEN-SORS:** Stamicarbon, Snamprogetti, Toyo Engineering



## AMMONIA EQUIPMENT

**DESIGN:** Ammonia Converter, Ammonia Converter Baskets, Waste Heat Boilers, Gas-Gas Exchanger

**UNITS:** over 70 units built

**WEIGHT:** From 25 tons to 400 tons

**PROCESS LICEN-SORS:** Haldor Topsoe, KBR, Snamprogetti, Ammonia Casale, Thyssen-Krupp/Udde

**MATE-RIALS:** High Strength Carbon Steel, 0.5 Mo Low Alloy Steels, 1.25 Cr 0.5 Mo Steels, 2.25 Cr 1 Mo, 2.25 Cr 1 Mo 0.25 V steels



# Workshops



The combined three plants capacity is 158.000 m<sup>2</sup> Workshop covered area and 490.000 m<sup>2</sup> of Workshops uncovered area, with more than 1000 people and an overall capacity of 900 000 Manhours/Year.



**Mantova - Italy**

Covered Area: 60.000sqm  
Uncovered Area: 280.000 sqm



**Chieti - Italy**

6 workshops  
Covered Area: 91.000sqm  
Uncovered Area: 340.000 sqm



**Bucharest - Romania**

Covered Area: 25.500 sqm  
Uncovered Area: 15.500 sqm



**Ortona - Italy**

Sea Front Workshop  
Covered Area: 9.000sqm  
Uncovered Area: 20.395 sqm



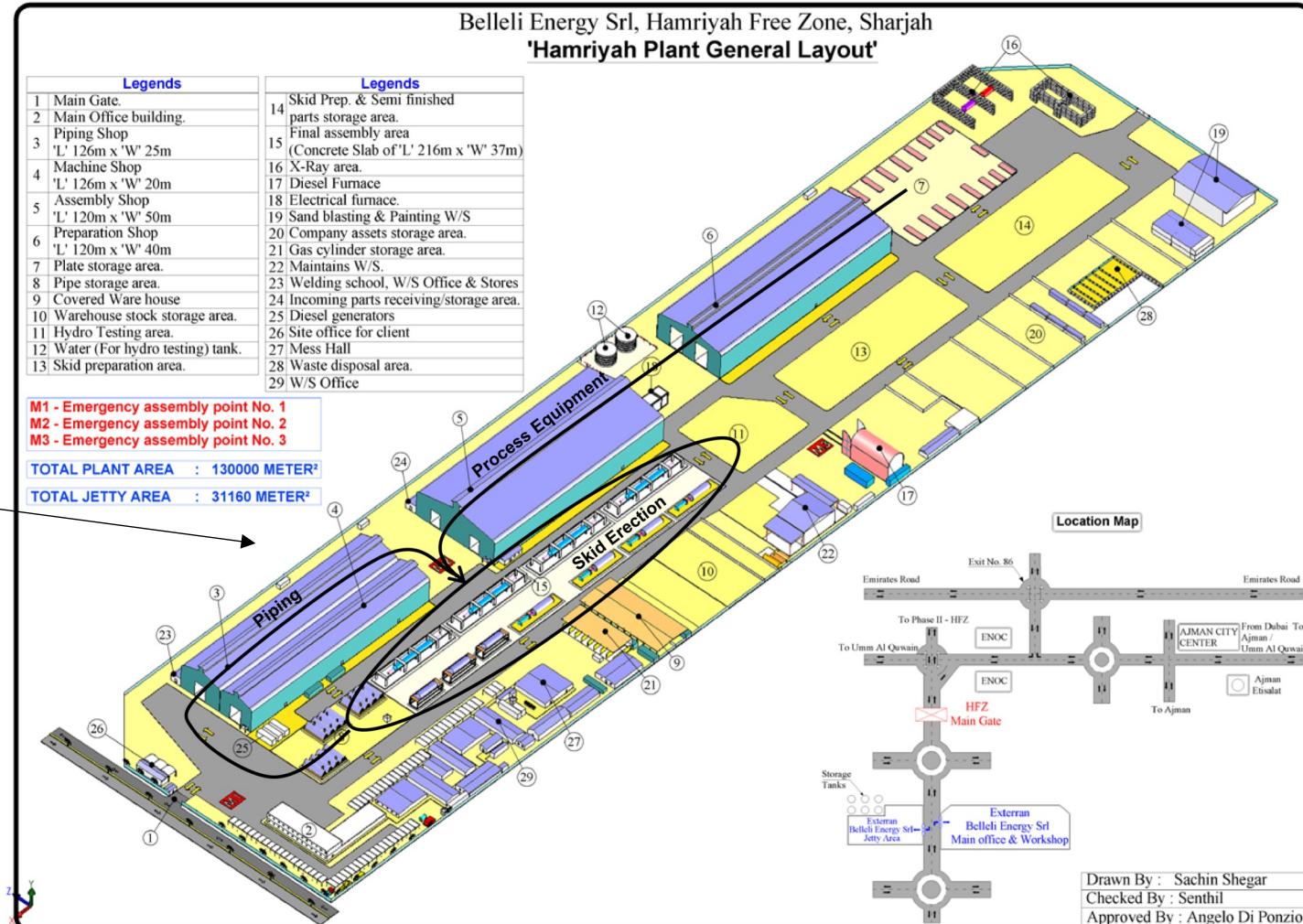
**Oltenita – Romania**  
River front workshop

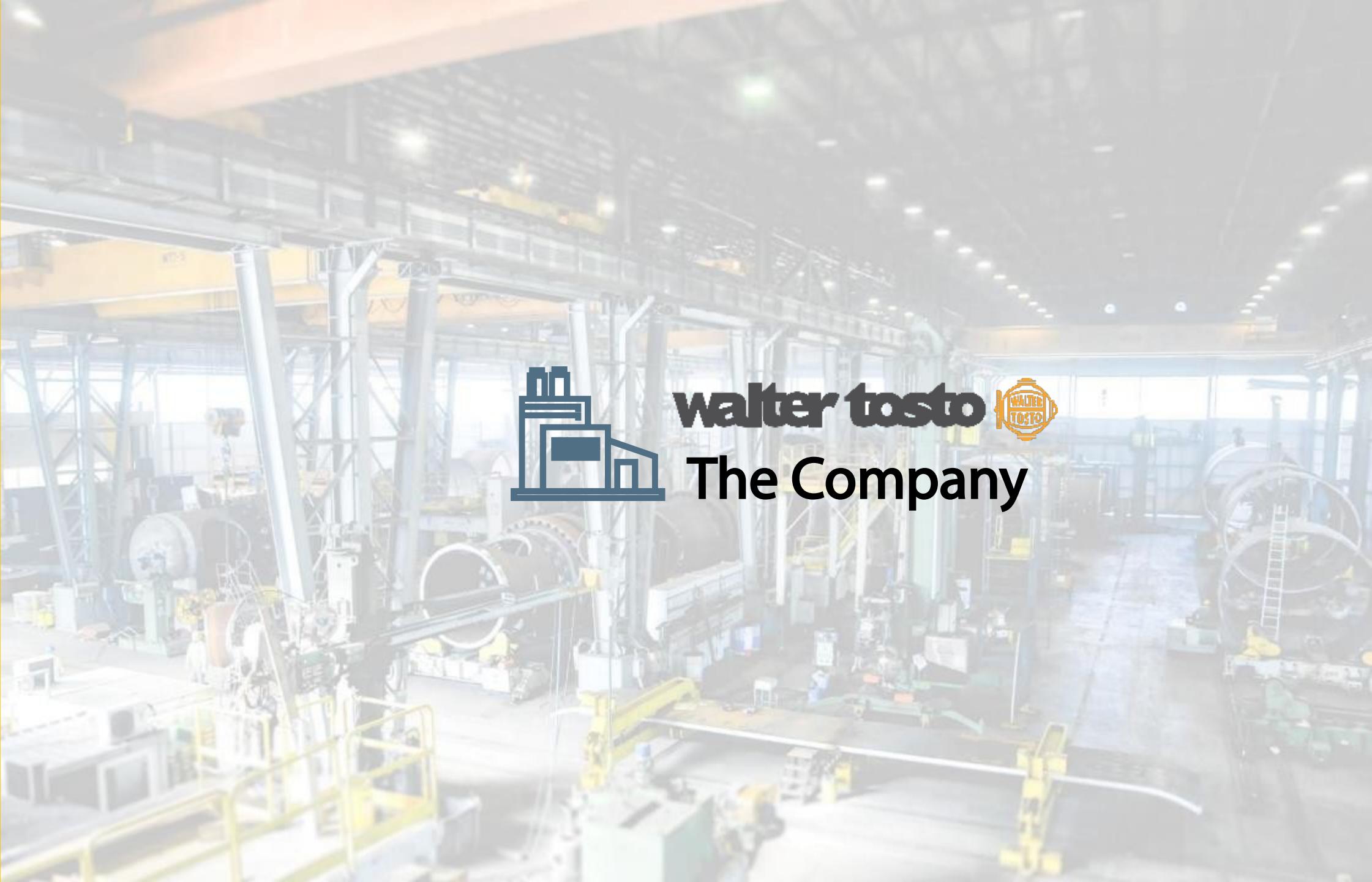


# Workshops



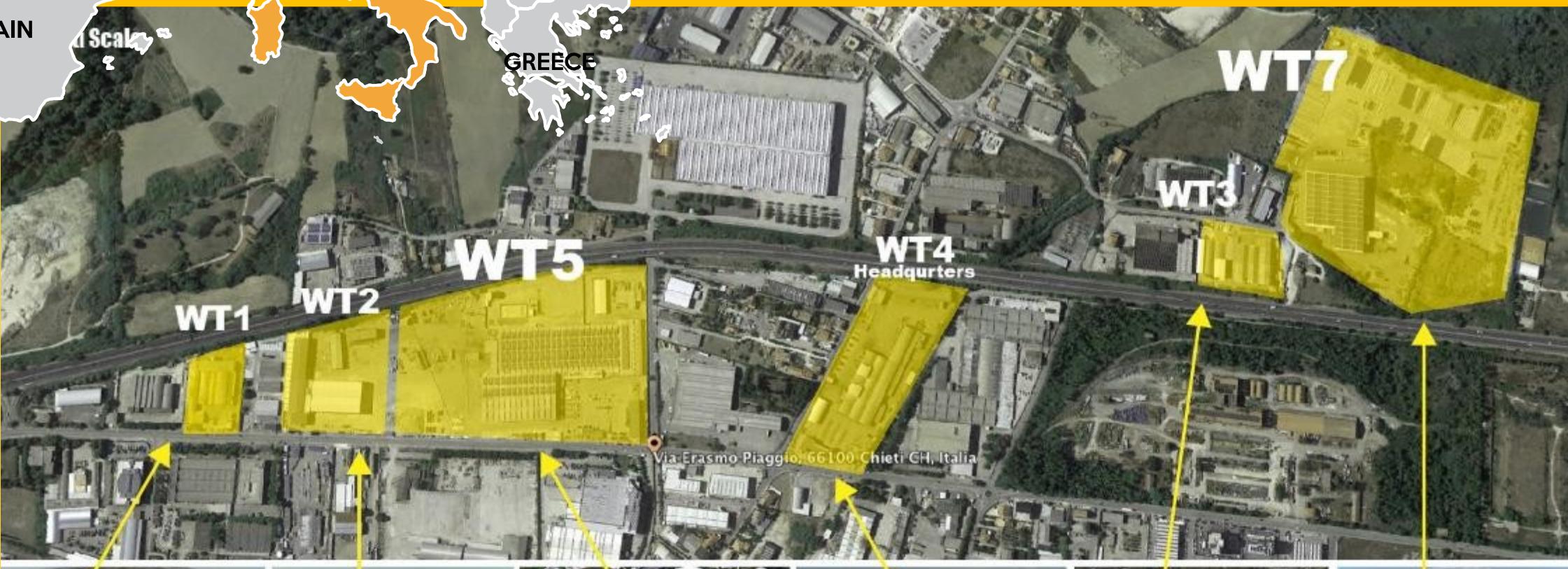
## HAMRIYAH WORKSHOP





**walter tosto**   
**The Company**

# Workshops



## ITALY - Chieti

The company carries out its activities on a total area of over 300.000 sqm. With eight workshops, six of which are located in Chieti Scalo and a workshop that is located directly on the Adriatic sea, in the port of Ortona, which allows the direct shipment of the items with no limitations.

# Workshops



## ITALY – Ortona Sea Front Workshop

Walter Tosto Spa owns one sea-front workshop (WT6) directly located in the Ortona Port, on the Adriatic Sea, where there are 3 quays with the following features:

- RIVA : Height: 1.60 mt, Water Depth: 6.00 mt
- RIVA NUOVA : Height: 2.00 mt, Water Depth: 6.00 mt
- NORD NUOVA : Height: 2.00 mt, Water Depth: 7.00 mt



Walter Tosto Refining



End user: Thai Oil JV Petrofac/Samsung/Saipem

Plant type: Refinery Thailand DAO LC-MAX

Diam: 4.900 - Thk: 279+5 - Weight: 2.034.100





Walter Tosto Refining



1° and 2° Stage Reactors  
Technip Italy  
Bapco – Bahrain  
Weight 1.331.500 kg





Refining



PHILLIPS 66 - WOOD RIVER REFINERY  
Roxana, Illinois (USA)  
Weight = 1.458.860 kg  
Internal Diameter = 5486.4 mm  
Thickness = 222.3 + 4.5 WO mm





Walter Tosto Refining

## Hydrocracking Heavy Wall Reactors

Foster Wheeler USA – Barrancabermeja Refinery – Colombia

Weight 1.001.500 Kg





Walter Refining



## Vacuum Column

Bechtel Corporation – Cop Wood River Project (USA)





# Gas Processes



**Polymerisation Reactor**  
**Zapsib 2 Pe Plant**  
**Western Siberian Complex – Russia**  
Diameter: 9.200 mm  
Weight: 397.000 kg



# Gas Processes



## LPG Bullets

Braskem Idesa Sapi - Etileno XXI Project  
Diameter: 7.400 mm  
Weight: 108.070 kg



**BELLELI**  
ENERGY Critical Process Equipment

The Company

# Workshops



## ITALY – Belleli Mantova

Founded in 1947, Belleli Energy CPE defines solutions for critical process equipment for the refining, chemical, petrochemical, gas monetization and power industries. The in-house design, engineering and manufacturing allow the company to ensure integrity of materials, processes and products from raw materials through fabrication, to completed products.





H-OIL Reactor – Lukoil Bourgas  
Diameter: 4.900 mm  
Weight: 1.380.000 Kg



Breech Lock Heat exchangers – USA  
SHELL MOTIVA - Three-Stacked configuration





Ammonia Converter – KBR  
Diameter: 3.250 mm  
Weight: 698.000 Kg

# Belleli Energy CPE



**tosto**  
Srl WALTER  
TOSTO

**BELLELI**  
ENERGY Critical Process Equipment



Deisohexanizer Column – ENOC  
Diameter: 8.900 mm  
Weight: 581.368 Kg

# Belleli Energy CPE



**tosto**  
Srl WALTER  
TOSTO

**BELLELI**  
ENERGY Critical Process Equipment

EO Reactors - Pars Phenol Company  
Diameter: 6.130 mm  
Weight: 888.000 Kg





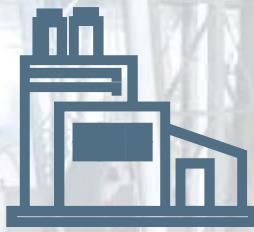
HPS Reactors (tubular) per Qatar Shell GTL  
Weight 112.500 Kg  
Diameter 7.032 mm



Methanol Reactor - Zagros Petroleum, Iran  
Weight 468.000 kg  
Diameter 5.461 mm



**H.P. Scrubber - Egypt Fertilizer Company, Egypt**  
**Weight 4.230 Kg**  
**Diameter 1.050 mm**



walter tosto  
wts



The Company

# Workshops



## ROMANIA - Bucharest

Walter Tosto WTB's in Bucharest is the largest and most powerful manufacturing workshop in Europe with unique machinery and facilities

Covered Area : 32.500 sqm

Uncovered Are : 87.500 sqm



# Workshops



**ROMANIA - Bucharest**



**tosto** Srl

walter tosto

# Workshops



## ROMANIA - Oltenita

We own a private River Port in Oltenița where we're currently building a new workshop with a covered area of 7.700 sqm and uncovered area of 72.000 sqm. All logistics are carried out by self-propelled trailers and mobile cranes, and our own access ramps to the river for roll-on and roll-off operations.

# Workshops



## ROMANIA – WTO Oltenita

We own a private River Port in Oltenița where we're currently building a new workshop with a covered area of 7.700 sqm and uncovered area of 72.000 sqm. All logistics are carried out by self-propelled trailers and mobile cranes, and our own access ramps to the river for roll-on and roll-off operations.

WTB



LP/HP Methanol Converter  
USA - Methanex  
Johnson Matthey Davy Technologies



WTB



LP/HP Methanol Converter  
USA - Methanex  
Johnson Matthey Davy Technologies

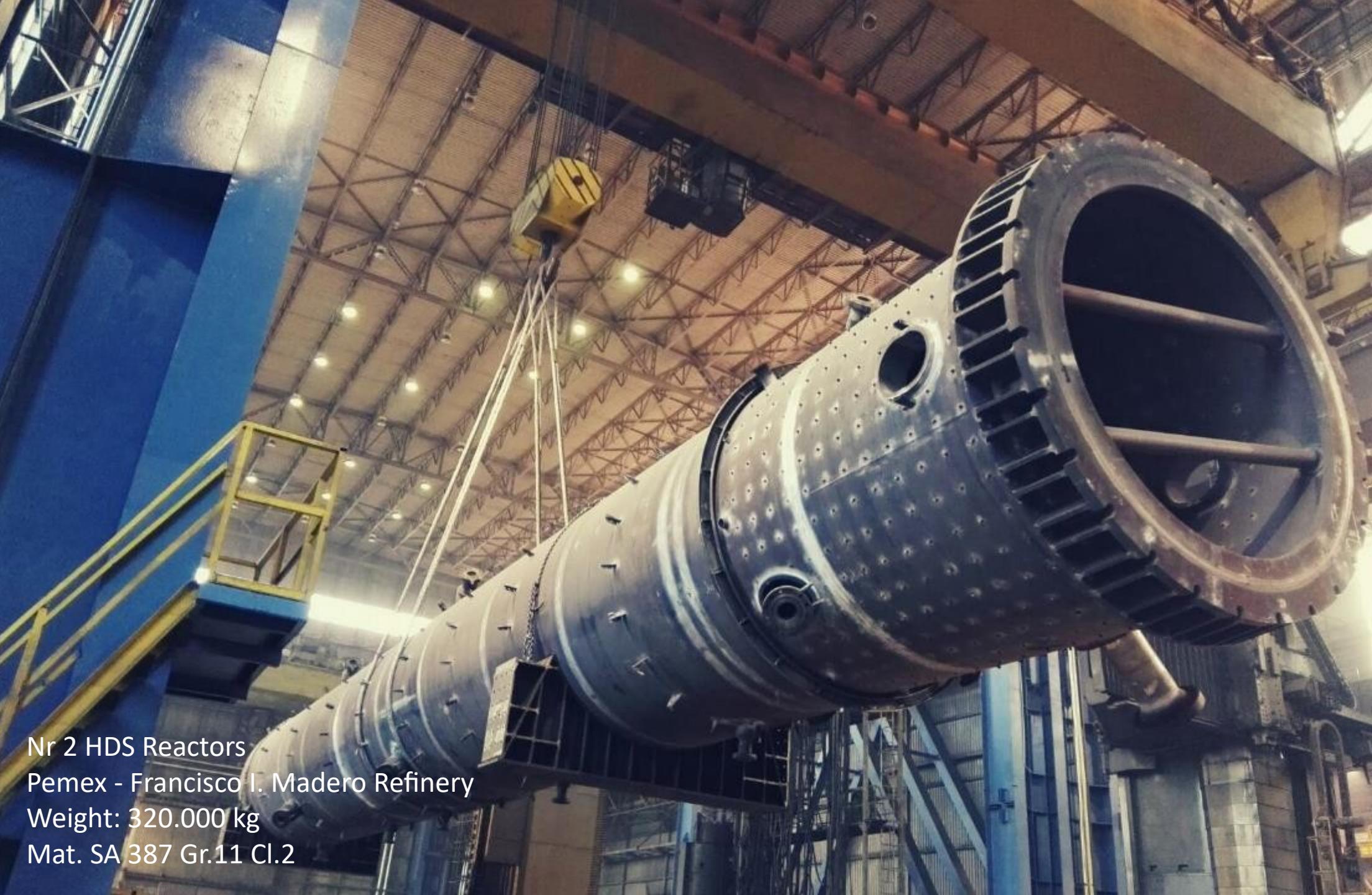


3 Methanol Reactor  
Nakhodka Fertilizer Plant  
Haldor Topsoe

WTB



WTB



Nr 2 HDS Reactors

Pemex - Francisco I. Madero Refinery

Weight: 320.000 kg

Mat. SA 387 Gr.11 Cl.2

WTB



Mozyr Refinery - Belarus  
Nr 4 Pre-Reforming Reactors  
Diameter (mm) 2.200  
Weight 64.000 kg  
Mat SA 336 F22 / SA 387 Gr.22 Cl.2

WTB



Reactor – Mozyr Refinery Belarus  
Diameter 2.200 mm  
Weight 64.087 kg

WTB

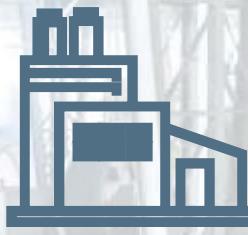


**Catofin Reactors - Ningbo Haiyue Material co. Ltd, China**  
Diameter 7.900 mm  
Weight 252.000 kg

WTB



Tubular Reactor under construction



HAMRIYAH WORKSHOP

**The Company**



## PRESSURE VESSELS

Materials : CS, LAS, SS, CLAD  
Weight : Up to 1000MT  
Size : Up to 10M dia, 70M Lg, 300mm Thk



## PIPE SPOOLS

Materials : CS, LAS, SS  
INCOLLOY, MONEL  
• ID Overlay & Cladding (2"~24")  
• Automatic Cutting & Welding  
• Pneumatic & Hydrostatic Testing



## PROCESS SKIDS

- Water Injection
- Gas Treatment
- Gas Compression
- Sulfur Recovery (SRU)
- Triethylen Glycol (TEG)
- Oil Separation and Dehydration

## SERVICES UNDER ONE ROOF

- Design & Detail Engineering
- Supply Chain & Logistics
- Manufacturing
- Heat Treatment
- Non-Destructive Examination
- Painting, TSA Coating
- Insulation, Refractory Lining
- Electricals & Instrumentation



Open Area : 110,000 Sq.Mtr.  
Covered Area : 20,000 Sq.Mtr.  
Workshops : 3 Nos.  
Open Yards : 4 Nos.



Piping Monthly : 20,000<sup>+</sup> Inch Dia / Month  
: 120,000<sup>+</sup> Man-hours



- Blasting & Painting Shops
- Radiography Bunkers
- Cranes & Boogies
- Operational 24x7



## WELDING CAPABILITIES

More than 2,000 qualified welding procedures. Team of 300+ qualified welders.



ESW Welding Overlay



Automatic Pipe ID Overlay



Petal to Petal SAW Welding



Automatic Tube to Tubesheet Welding



Narrow Gap SAW Tandem Welding



SAW Nozzle Welding

## PIPING & MACHINE SHOP

### MACHINE SHOP

- Tube-Sheet & Baffles Drilling
- Horizontal Boring Machine
- Vertical Boring Machine
- Lathes, Milling & Drilling Machines
- CNC Machines



### PIPE SPOOL SHOP

- Maximized automatic welding
- ID overlay from 2" to 24" diameter
- Pipes sizes from  $\frac{1}{2}$ " to 50" diameter
- Exotic materials like Inconel, Monel, SS, Super Duplex & Clad pipes



## ASSEMBLY SHOP

- Heavy Rolling Machine up to 125 mm thick
- EOT crane Lifting capacity up to 175 MT
- Long Furnace up to 750°C



- Columns
- LPG Bullets
- Pressure Vessels
- Heat Exchangers
- Heavy Wall Vessels
- Compression Equipment Packages

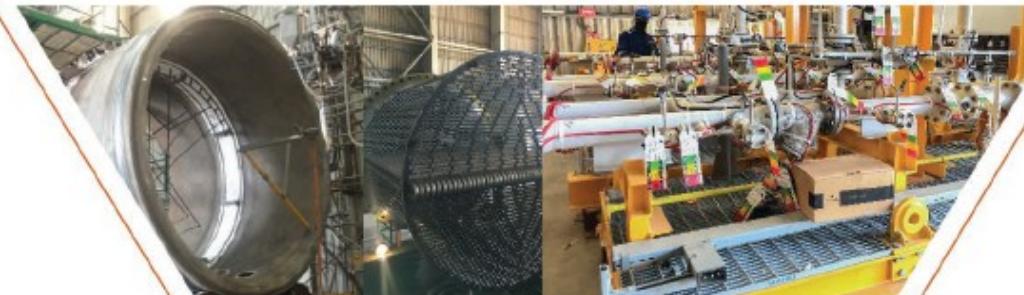


## PREPARATION SHOP

- 200MT Press for Bending Pressing up to 40mm thickness
- CNC Cutting machine
  - 200mm Carbon Steel
  - 80mm Stainless Steel



- CNC Beveling machine
  - Single V
  - Double V
  - J Groove



- Medium Rolling Machine up to 40mm thick

## PORt & LOADOUT FACILITY

Heavy Lift and RO-RO Load Out Capability

Hamriyah Port

Water Depth & Draft (Meter)

14 M & 12.5 M

Linear Meter (LM) of Bulkhead

4 L, 180 W, 15 D

Ocean Access Routing

Ship & Barge

## PRESSURE VESSELS



## SKIDS & PROCESS MODULES



## MAJOR CLIENTS

- Acciona
- Alstom
- Arabtank Terminals Limited (ATTL - Yanbu)
- Basrah Gas Company
- CMI Belgium (Currently John Cockerill)
- China Petroleum Engineering & Construction Corporation (CPECC)
- Crescent Petroleum
- Daewoo E & C
- Dana Gas
- DUGAS
- Emirates General Petroleum Corporation

- Fisia Italimpianti
- Flour Corporation
- Hitachi Zosen Corporation
- Horizon Djibouti Terminals Ltd
- Jacobs Engineering Group
- JGC Corporation
- KazakhOil Aktobe LLP
- Kuwait Oil Company
- Lukoil
- Maersk Oil
- Occidental Petroleum (Oxy)

- Pearl Petroleum Co. Ltd
- Petrobras
- Petrofac
- Petronas
- Petroleum Development Oman (PDO)
- Saipem
- Saline Water Conversion Corporation (SWCC)
- Samsung Engineering
- Saudi Aramco
- Sharjah National Oil Corporation (SNOC)
- Shell
- Sidem
- Socar Aurora
- SPETCO International Petroleum Company
- Tatweer Petroleum
- Tecnicas Reunidas
- Technip Engineering Company
- Thermo Design Engineering Ltd (TDE)
- TOTAL
- Toyo Engineering Corporation
- VOPAK Horizon Fujairah
- Zakum Development Company (ZADCO)
- Zhaikmunai LP



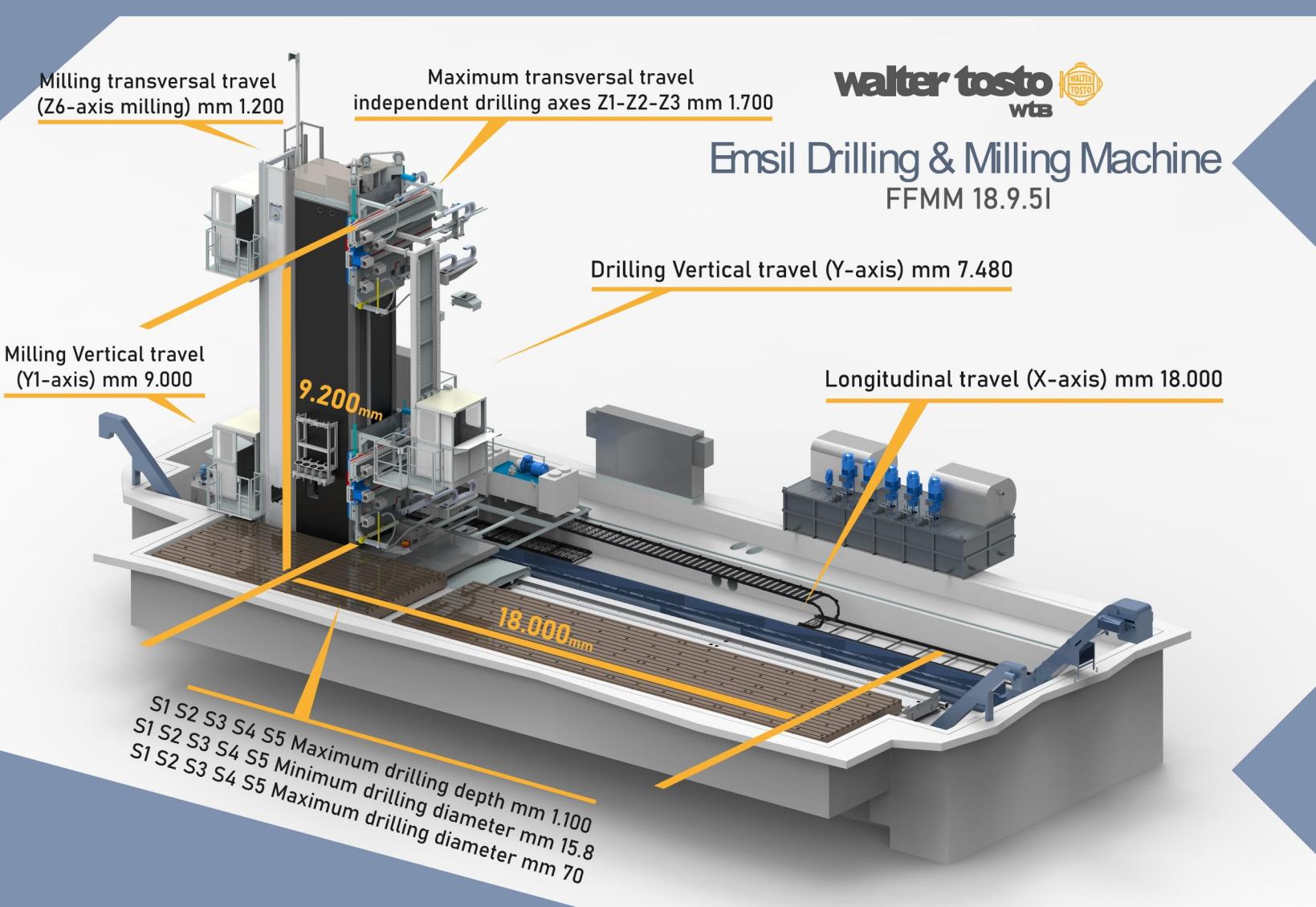


**\$ New Investments**

# New Investments



## New Drilling Machine Zeus 9000



### Main Details

The Emsil FFMM 18.9.5i machine is equipped with a 5 spindles drilling unit plus an independent ram with a milling spindle.

The 5 spindles drilling unit is designed for drilling deep holes on tubesheets for the nuclear industry by means of STS drilling system (BTA).

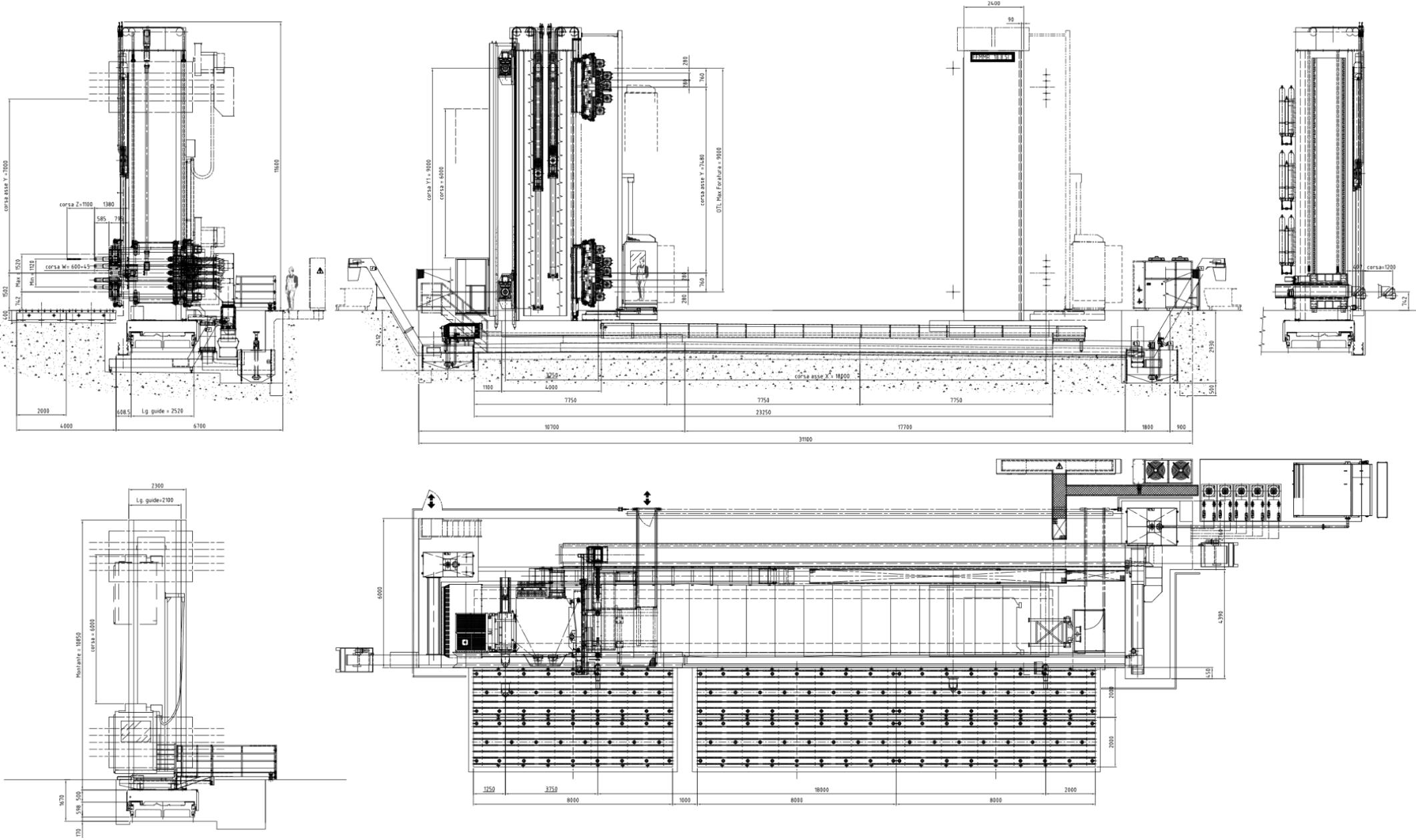
The pitch between drilling spindles can be adjusted automatically.

Three of those drilling spindles are independent and two spindles move simultaneously with lateral spindles.

The machine is equipped with Siemens Sinumerik 840D SL numeric control which can manage 16 axes and 6 spindles.



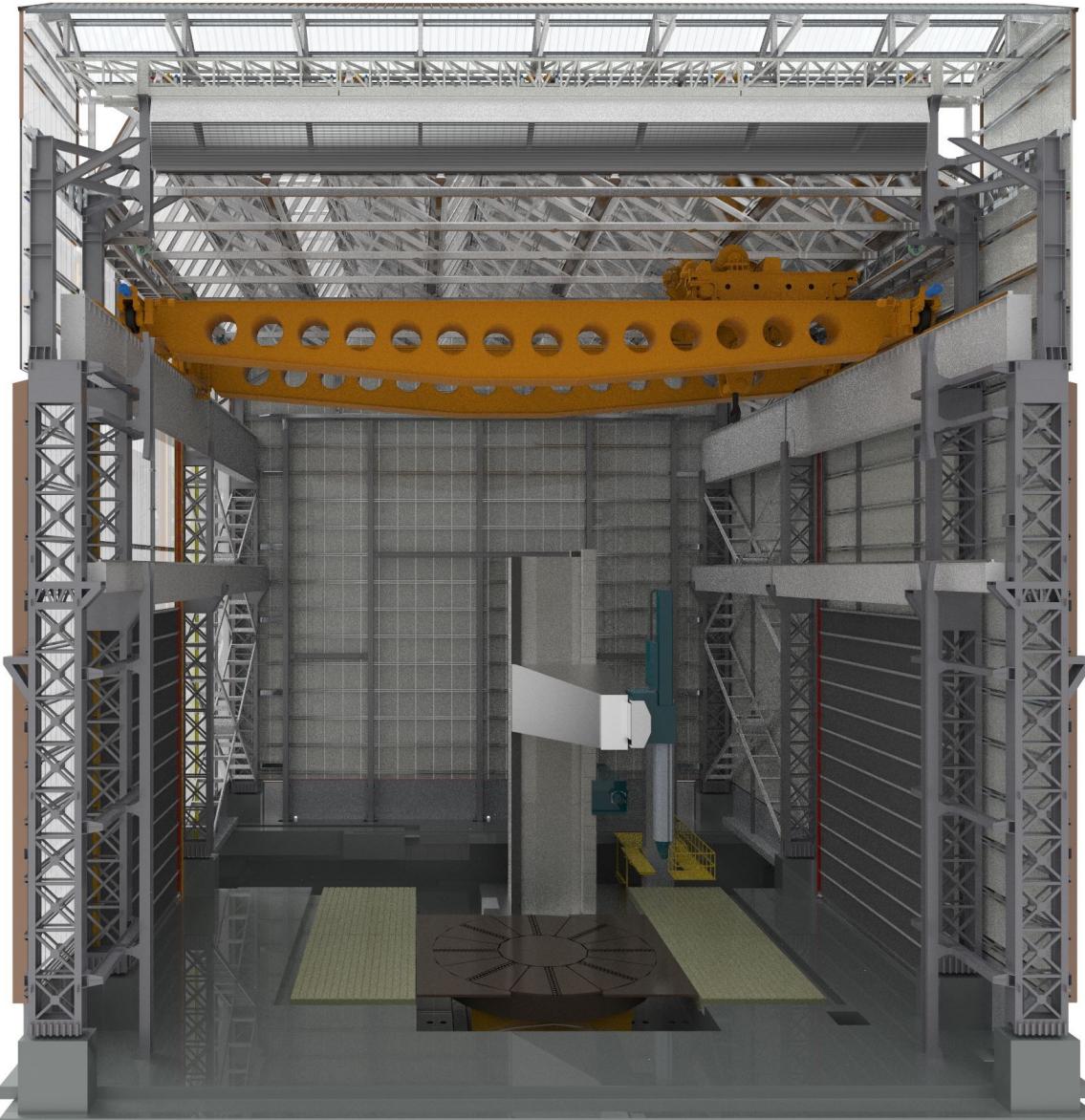
## New Drilling Machine Zeus 9000



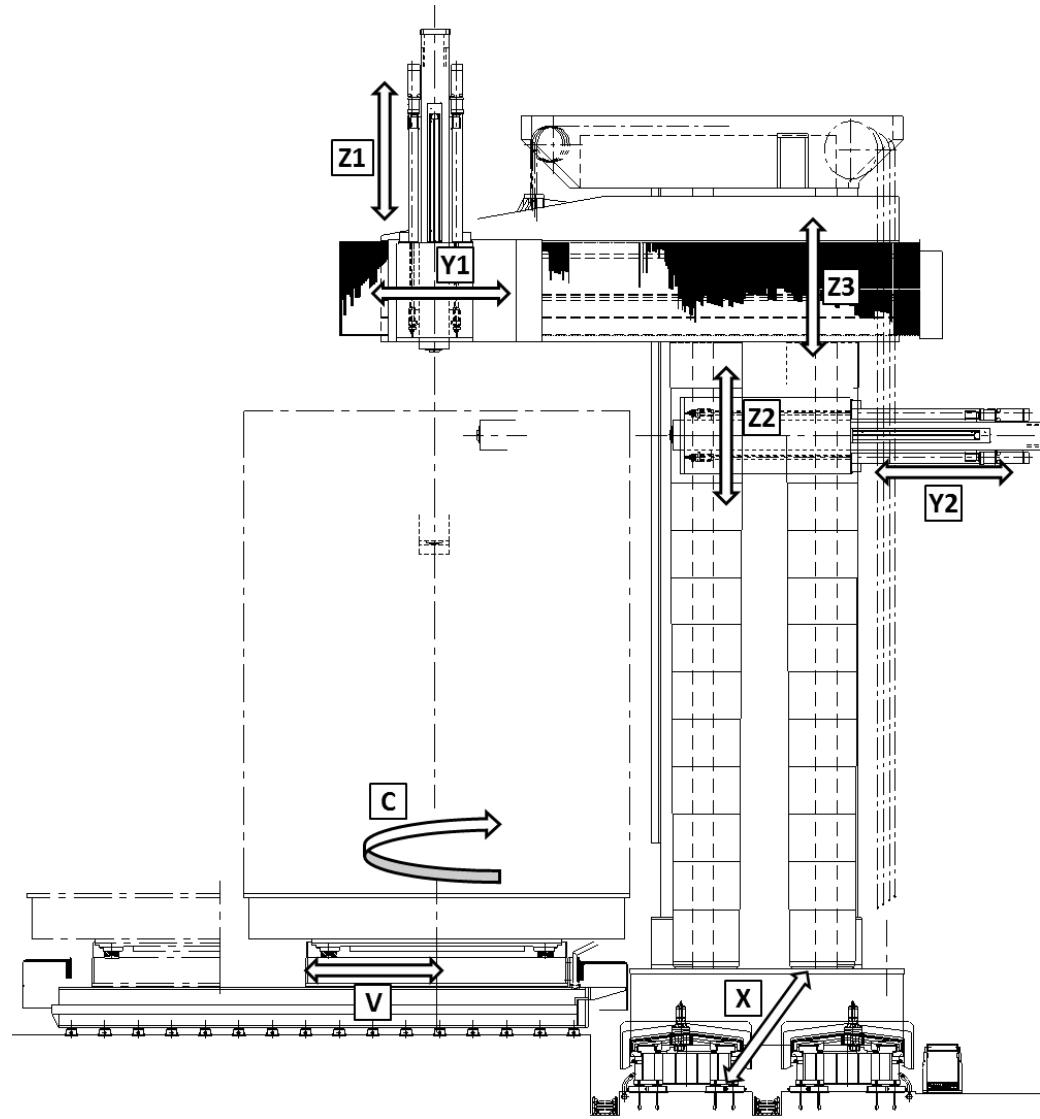
# New Investments



## New Milling Machine INNSE



Y1 Axes 5000mm  
V Axes 4500mm  
Z2 Axes 9000mm



# New Investments



## WT7 Workshop Expansion



# Big Science

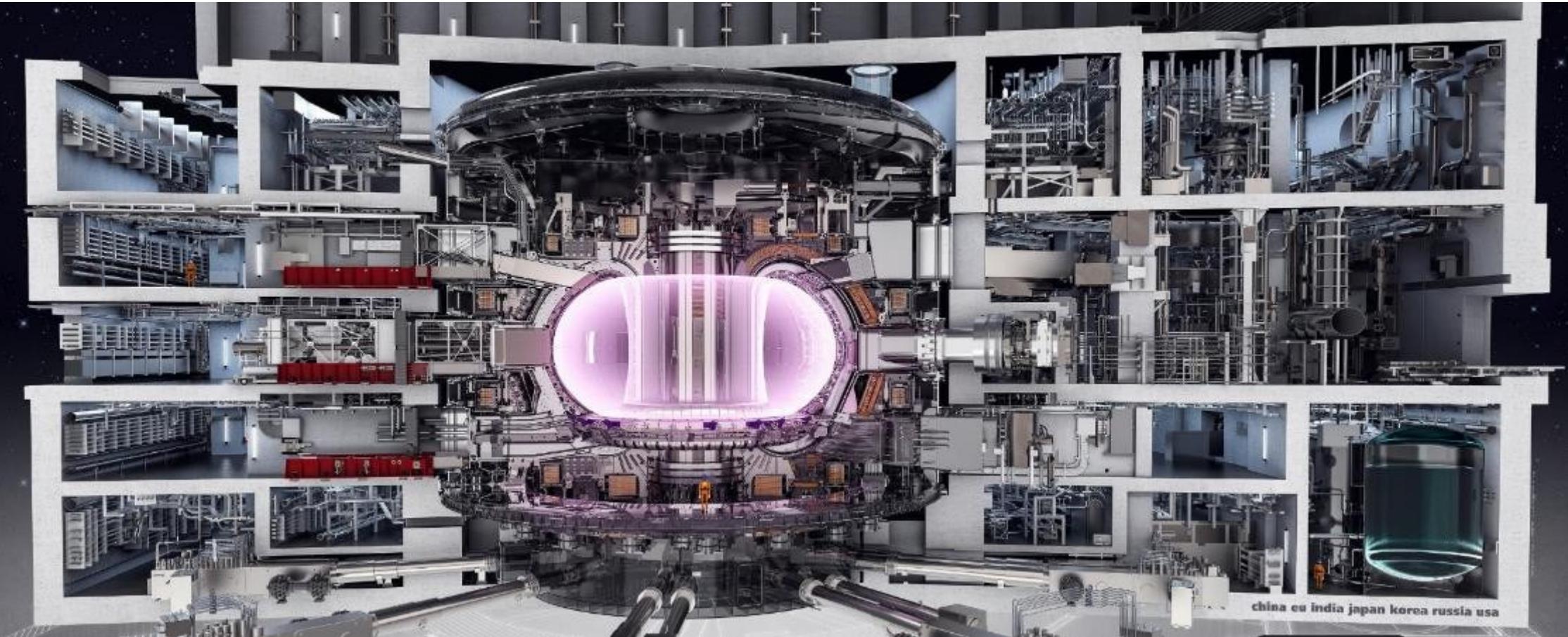




## The ITER Project

The ITER vacuum vessel is located inside the cryostat of the ITER device and its basic function is to operate as the chamber that hosts the fusion reaction. Within this torus-shaped vessel, plasma particles collide and release energy without touching any of its walls due to the process of magnetic confinement. The vacuum vessel is composed of nine sectors made of thick special grade stainless steel and each sector is 11 metres high, 6.5 metres wide and 6.5 metres deep. All of the sectors are similar and are built with double-walls containing the bolted- on shielded plates with a pressured inter-space which combine to attenuate the thermonuclear flux so as to avoid overheating of the superconducting coils.

The weight of each sector is approximately 500 tonnes and the weight of the entire component, when welded together, will reach an impressive total of 5000 tons which is equivalent to the weight of the Eiffel Tower.



china eu india japan korea russia usa

# Big Science





## The ITER Project

The ITER device promises to be the largest and most powerful fusion reactor in the world today. The ITER project has global significance and is sponsored by the European Union, Japan, Russia, the United States of America, China, South Korea and India.

The AMW Consortium is responsible for the supply of the EU Vacuum Vessel Sectors (5 out of 9). The ITER Vacuum Vessel is a hermetically sealed steel container that confines the plasma. It is one of the most important and technologically challenging components of the ITER project in view of its complexity, its size, the degree of precision and the amount of welding required.

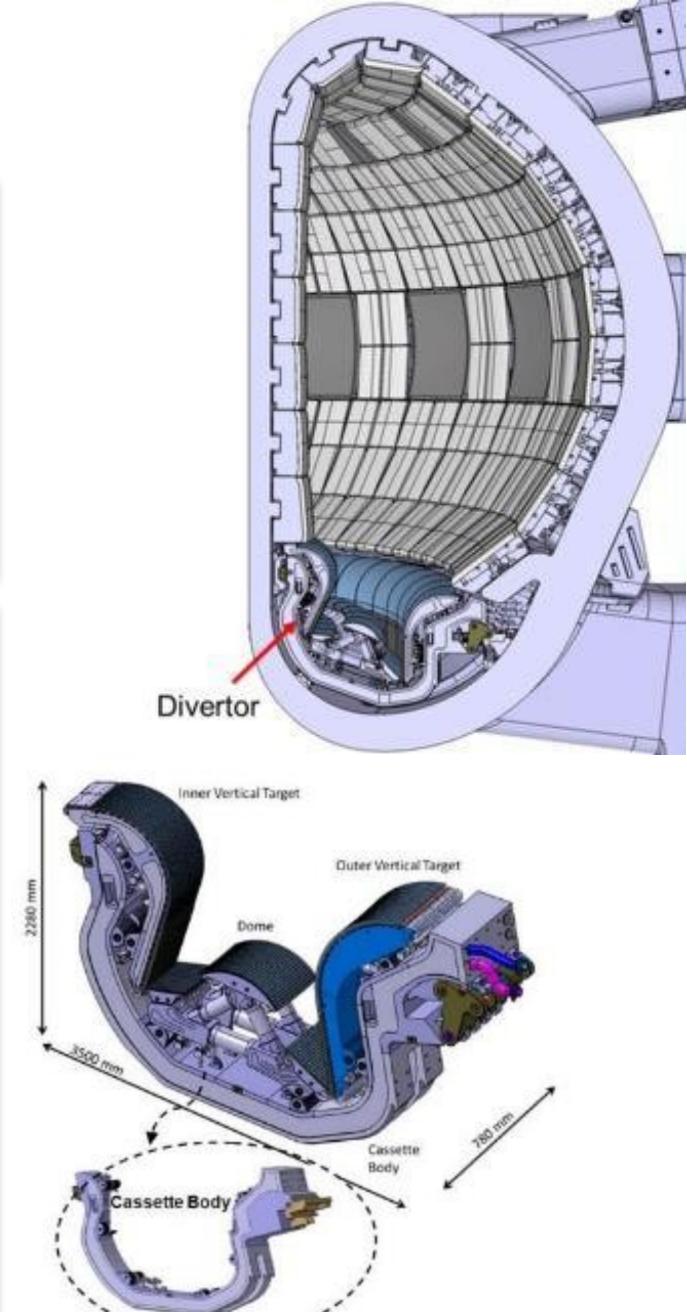


# Big Science



Walter Tosto has designed and manufactured a Cassette Body Prototype for a possible series of 58 items.

The ITER Cassette Body is located at the bottom of the vacuum vessel. It extracts heat and ash produced by the fusion reaction, minimizes plasma contamination, and protects the surrounding walls from thermal and neutronic loads.





Big Science



**ITER Vacuum Vessel**  
ITER Project - Caradache - Francia

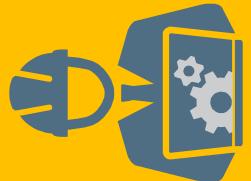
# Main Equipment & Capability



**Wide Machine Park**



# Engineering & Design



## SOME OF THE APPLICABLE DESIGN CODES AND STANDARDS

- ASME III
- ACI
- UNI-ISO
- ASME VIII Div. 1
- API
- TEMA
- ASME VIII Div. 2
- AS
- KTA
- PD5500
- ASCE
- GOST
- AD2000-Merkblatt
- EN13445
- DTU

## COMPUTER AIDED DESIGN SYSTEMS

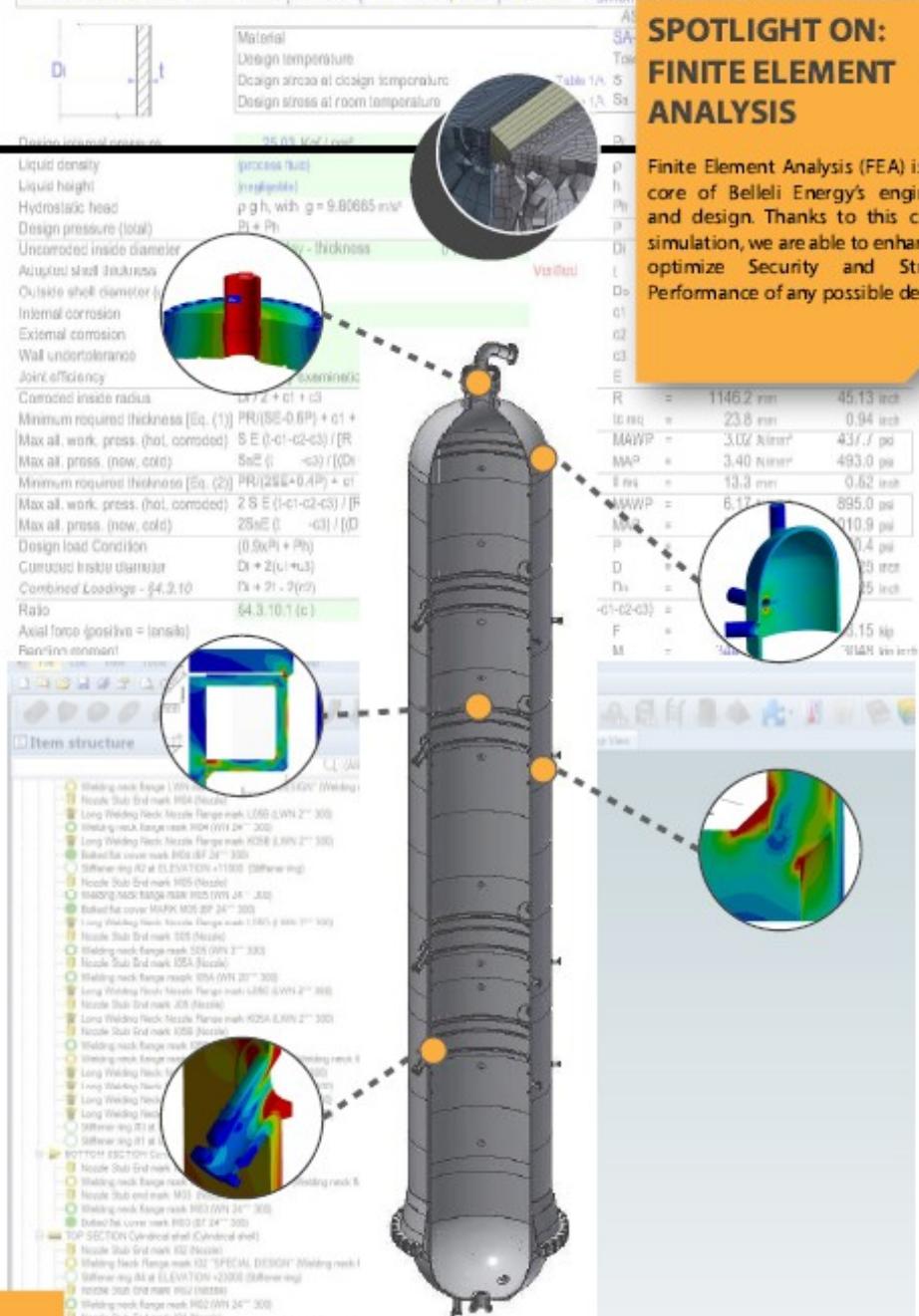
System Name	Purpose	Developer
- AutoCAD	2D Drawing	Autodesk
- Inventor	3D Drawing	Autodesk
- ANSYS	Finite Element Analysis	ANSYS
- NEXTGEN	Mechanical Calculation Software	Sant'Ambrogio
- Xhpe, Xist, Xjpe e Xvib	Thermal Calculation Software	HTRI
- Aspen	Thermal Calculation Software	Aspentech

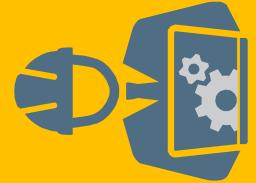
The full knowledge and familiarity with all main design codes allow us to develop the best design from a mechanical point of view.

In addition to the mechanical design we are able to provide a detailed thermal and flow analysis, strongly believing that a solid in-house design capability is one of the main roots for clients' satisfaction.

Everything, from nozzle loads to foundation design, is deeply checked and researched from our technicians and engineers, supported by Finite Element Analysis and software calculations. Belleli Energy's extensive experience and immense database simplify the hard design challenges that we face in every project, letting our engineering department successfully overcome even the most complex design requirements.

BELLELI Energy C.P.E. S.r.l. Item: PTB-4-2013  
Nove, ITALY Doc. n: T05 COD ASME VIII DIV 2-2015-XLSM\_R0001-XLSM  
COMBINED LOADINGS AND ALLOWABLE STRESSES according to code ASME VIII Division 2, 54.3.103/2015 Combined Loads §4.3.10.2  
CYLINDRICAL SHFI 1 under internal pressure (PTR-4-2013, example P4.3.6 - Combined Loadings and Allowable Stresses)





## Materials

### Carbon Steel (CS)

Fine-grain Steel/Normalized

### Cr – Mo alloys

0,5 Mo  
1 Cr – 0,5 Mo  
2,25 Cr – 1 Mo  
2,25 Cr – 1 Mo 0,25V

### Ferritic Austenitic Steel Duplex

S 31803  
S 32205

### Ni – Alloyed Steel

0,5 Ni  
3,5 Ni

### Stainless Steel

Ferritic  
Austenitic  
Alloy cladded

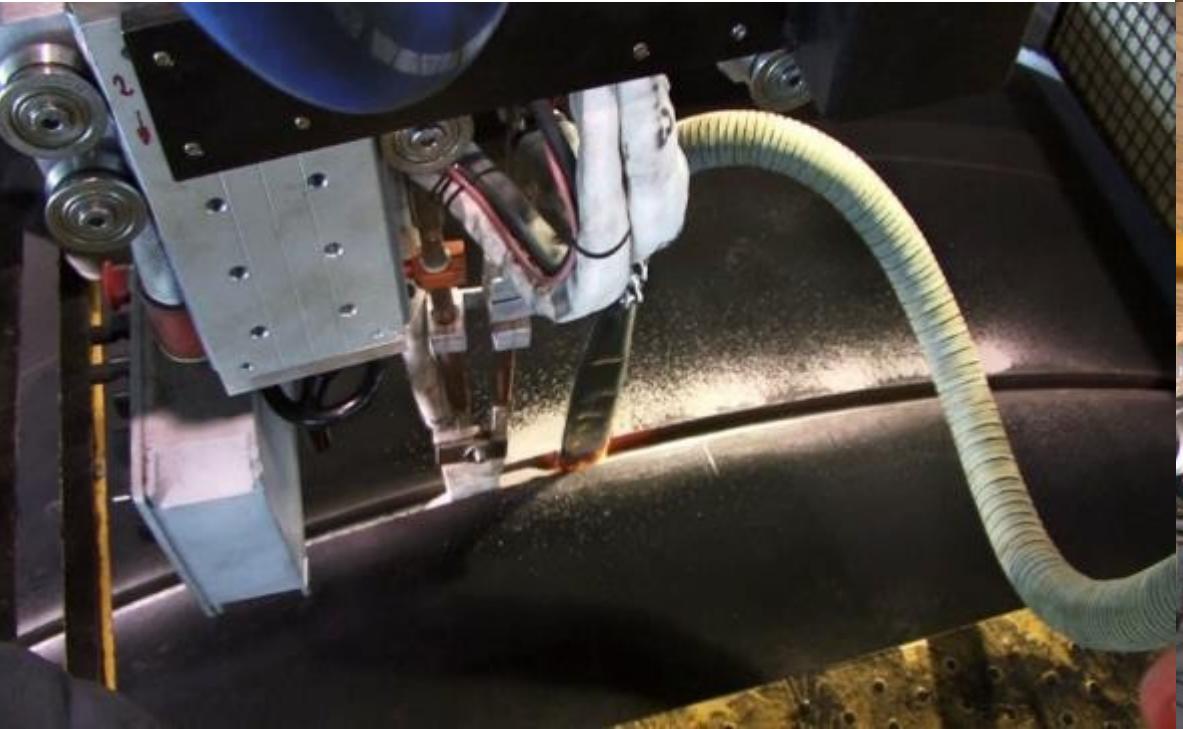
### Non Ferr. Materials

Ti-Gr I/Gr. II  
Copper Alloy  
High Nickel Alloy



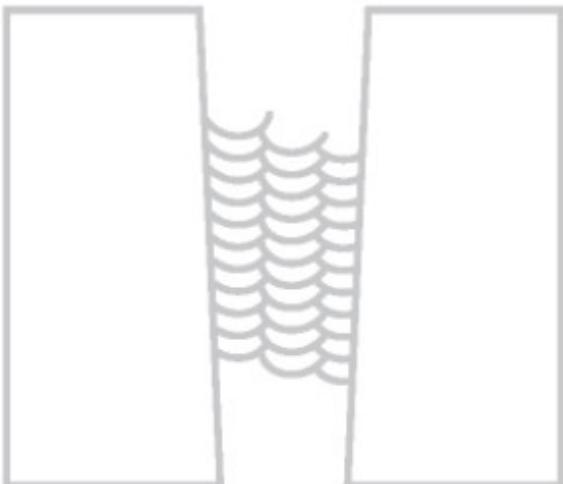
# Welding

	Welding process employed	Manual	Automatic
SMAW	Shielded Metal-Arc welding	X	
SAW	Submerged-Arc Welding		X
SAW STRIP	Subm.-Arc Weld. with strips		X
SAW Tandem	SAW Double Wire		X
GMAW	Gas Metal-Arc Welding	X	X
GTAW	Gas Tungsten-Arc Welding	X	X
FCAW	Flux-Cord Arc Welding	X	X
ESW	Electro Slag Welding		X
PAW	Plasma-Arc Welding		X

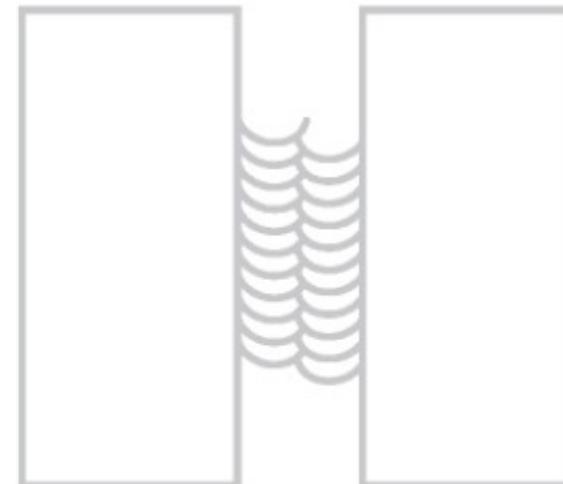




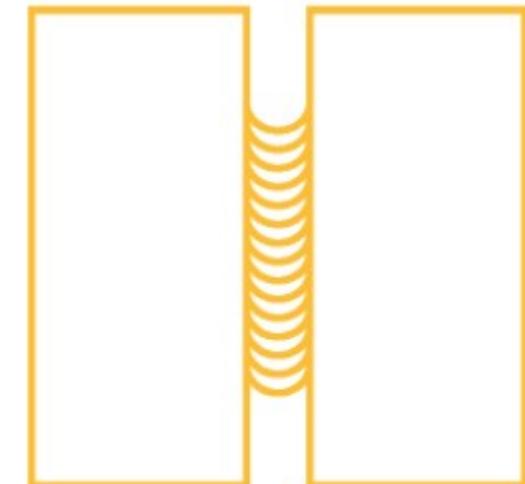
Belleli Energy CPE developed a new revolutionary welding technology, applicable to Cr Mo and Cr Mo V low alloy steels, designed for high temperature application and creep range service. The new technology, for which a Patent is pending, is based on a proven and reliable welding process such as Submerged Arc Welding but with a specifically designed weld joint and inherent dedicated welding sequence. The research has investigated the possibility to carry out an heavy wall weld based on One weld bead x layer sequence, defined as "MONOWELD Technology" while currently, a Narrow gap based on Two weld beads x layer is commonly adopted.



**Old welding technique**  
three or more weld beads x layer



**Standard current Narrow Gap**  
Two weld beads x layer



**Belleli Monoweld**  
One weld bead per layer





## A revolutionary solution for heavy-wall equipment

The MONOWELD technology was validated by the execution of several production weld such as circumferential weld joint-thickness 284 mm and longitudinal weld joints thickness 140 mm. These welds were subjected to the required examinations including ultrasonic examination both manual and mechanized TOFD (Time of Flight Diffraction) according to the ASME Code Sect. VIII Div. 2, paragraph 7.5.5, with fully satisfactory results. A further examination was carried out according to API RP 934 A, Annex A, with no defects detected.

### CREEP RESISTANCE BEHAVIOUR IMPROVED

Thanks to a higher uniformity of mechanical properties

### POTENTIAL WELD DEFECT OCCURRENCE REDUCED

Precisely controlled welding technique, with dedicated and refined welding parameters

**-30%**

### -30% WELD VOLUME AND -30% WELDING TIME REDUCED

Narrower weld joints leads to reduced weld consumables cost and equipment delivery time

## COLLABORATION AMONG THE COMPANIES FOR MEGA-PROJECTS

This section highlights how the three Companies of the Tosto Group, Walter Tosto Spa, Belleli Energy CPE srl and Walter Tosto WTB have achieved a concrete synergy that allows the Tosto Group to operate as a major Player for all worldwide mega-projects.

Thanks to the several past and on-going collaborations on strategic projects in the Oil & Gas and Petro-Chemical Industry, the Companies have in fact increased their own know-how and improved their performances; therefore, they are capable to offer the market state-of-the-art manufacturing capabilities together with most competitive pricing and delivery terms.

### Advantages of co-production

Possibility to acquire large orders in terms of:

- economic value;
- scope of work;
- complexity and/or technology requirements;

### On-time delivery

The joint manufacturing capabilities of the three Companies allows the Tosto Group to condense the fabrication schedules and optimize the manufacturing process in order to guarantee on-time deliveries for large packages of critical process equipment.

### Overall Cost reductions

Significant benefits from:

- Sharing of all key sub suppliers among the three Companies;
- Cost savings due to higher bargaining and negotiation power thanks to increased volumes of raw materials to be procured.

### Added value for the Client:

The final result from the collaboration between the three Parties is better than the result of three single Companies operating on their own.

The systemic work between the three parties lead to a greater performance of each Company. Each manufacturer's know-how, design and production experiences are made available and shared for the overall benefit of the Project.



## KEY FACTORS OF A SUCCESSFUL COLLABORATION

### Flexibility

On the type of contract most suitable for Client requirements.

### Similarity of the companies

The three Companies are characterized by an identical organization, they are tied by similar procedures and the same philosophy of work.

### Identical modus operandi

That guarantees the uniformity of the manufactured products; the Client will receive a final Product with uniformity characteristics, independently from which of the three companies manufactured the goods.

### No Risk Approach

The three Companies offer a redundancy of machinery and manufacturing resources to ensure an appropriate and safe execution of the Project. This unique feature is the best solution to mitigate any potential risk during the Project execution.

### Coordination

Of all the functional areas with particular attention to the project management, design and purchasing.

### Co-engineering

Based on the number of items to be supplied, one of the three manufacturers is selected as leader for all detail engineering activities. The design activities are subsequently developed jointly with the other partners in order to increase the efficiency of the engineering process.

### Procurement

Communication among procurement managers; Sharing of Vendors lists; Coordination on the delivery of materials in order to best accommodate Project's requirements and the production needs of each Company.



## KEY FACTORS OF A SUCCESSFUL COLLABORATION

### Manufacturing

Integration of the production processes; The sharing of strategic information related to the manufacturing experiences of each company in order to pursue the common goal of maximizing the final result; The split of the scope of work is based on the characteristics and Client's qualification of each Company.

### Logistics integration

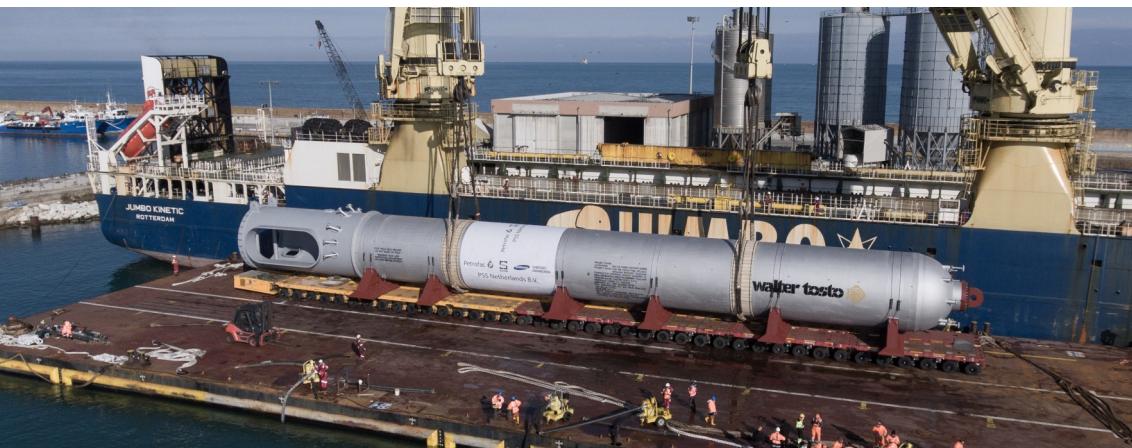
Each company benefits from workshops with direct access to the Adriatic Sea:

- Venice-Porto Marghera (Belleli)
- Ortona (Walter Tosto)
- Danube River/Black Sea (Walter Tosto WTB).

Such strategic positions foster the connection for the transportation of products and materials, by reducing the transport time and allowing the transportation of oversized items from one company to another.

### Customer Management

Activities managed by three project managers, one for each company; The Client communicates through a Single Point of Contact (SPOC) who reports and transfers all the information to the other parties.



Thank you for your attention